

O produto “vinho” segundo a classificação internacional SITC (1121) faz parte da seguinte família de produtos:

Commodity Code	Commodity description
11	Beverages
111	Non-alcoholic beverages, nes
1110	Non-alcoholic beverages, nes
11101	Water, ice and snow
11102	Flavored waters, and other non-alcoholic beverages, nes
112	Alcoholic beverages
1121	Wine of fresh grapes etc
11211	Grape must, with fermentation arrested other than by alcohol
11212	Wine of fresh grapes
11213	Vermouth, other wines of fresh grapes with aromatic extracts
1122	Other fermented beverages, nes (cider, perry, mead, etc)
1123	Beer made from malt (including ale, stout and porter)
1124	Distilled alcoholic beverages, nes
11241	Whisky
11242	Spirits obtained by distilling wine or grape marc
11249	Other alcoholic beverages, nes

De forma que está bem identificado e isolado dos demais produtos e, embora dois outros produtos façam parte de seu sub-grupo (112), segundo se pode verificar estes não têm maior representatividade no comércio: cerca de 2% segundo o Comtrade/ONU (ver <https://comtrade.un.org/db/ce/ceSnapshot.aspx?px=S1&cc=11211> e 3).

Este estudo baseia-se nos dados obtidos no (excelente) site do MIT: Observatory of Economic Complexity, em <http://atlas.media.mit.edu/en/>. Por sua vez, seus dados foram obtidos no Comtrade, órgão da ONU que recebe periodicamente dos países seus dados de comércio exterior.

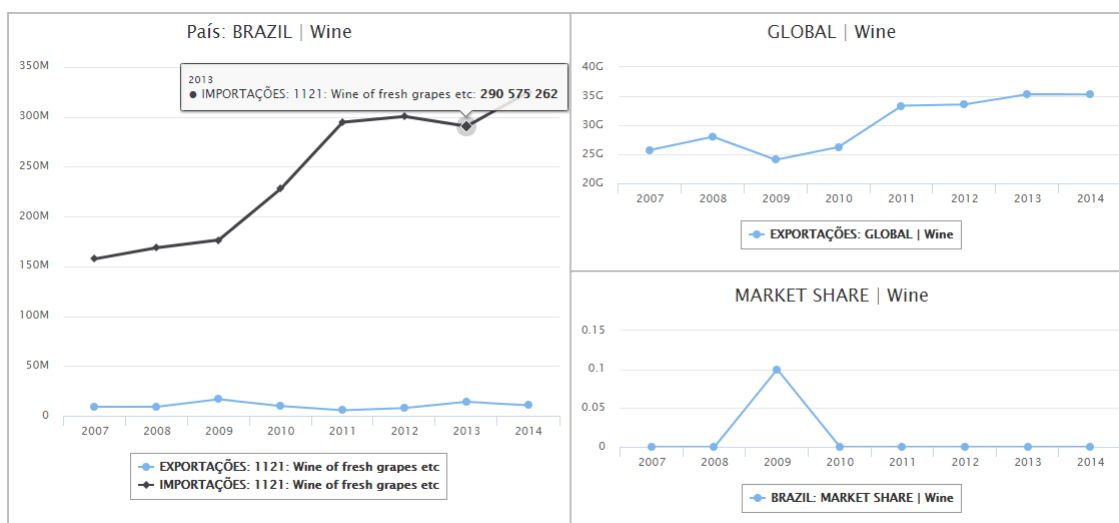
No entanto, o site do MIT exhibe tão somente dados (e sua visualização) dos valores de exportação e importação. Para nosso estudo precisamos conhecer, além desses, os dados da balança comercial, da corrente de comércio e, principalmente, os dados do Market Share que um país exportador tem nos países importadores. No site do MDIC embora todos os dados básicos estejam disponíveis não há sistema de agregação ou visualização suficientes para nosso estudo (Alice WEB e Radar Comercial).

Por essa razão construímos um sistema que apresenta esses novos dados e sua visualização, inclusive de forma geográfica (utilizando a API do Google Maps) que o site do MIT também não oferece. Nosso sistema está em www.inicio.com.br/default.asp?treeMIT=1. Para visualização em tela mais ampla pode-se utilizar a página www.inicio.com.br/treeMitJan.asp.

No nosso site, além deste sistema de visualização, pode-se acessar vários outros que, eventualmente, poderão complementar as informações desejadas pelo leitor.

importações de 325 milhões de dólares, tendo pois apresentado déficit comercial no ano de 314,4 milhões de dólares.

Vejamos em mais detalhe o desempenho do Brasil em vinhos de 2007 a 2014:



BRAZIL				
ANO	EXPORTAÇÕES	IMPORTAÇÕES	CORRENTE DE COMÉRCIO	BALANÇA COMERCIAL
2007	8,967,285	157,541,244	166,508,529	-148,573,959
2008	9,072,250	168,733,964	177,806,214	-159,661,714
2009	16,675,267	176,503,933	193,179,200	-159,828,666
2010	9,733,496	227,837,610	237,571,106	-218,104,114
2011	5,640,120	294,722,950	300,363,070	-289,082,830
2012	7,860,272	300,534,808	308,395,080	-292,674,536
2013	13,998,719	290,575,262	304,573,981	-276,576,543
2014	10,580,269	324,906,810	335,487,079	-314,326,541

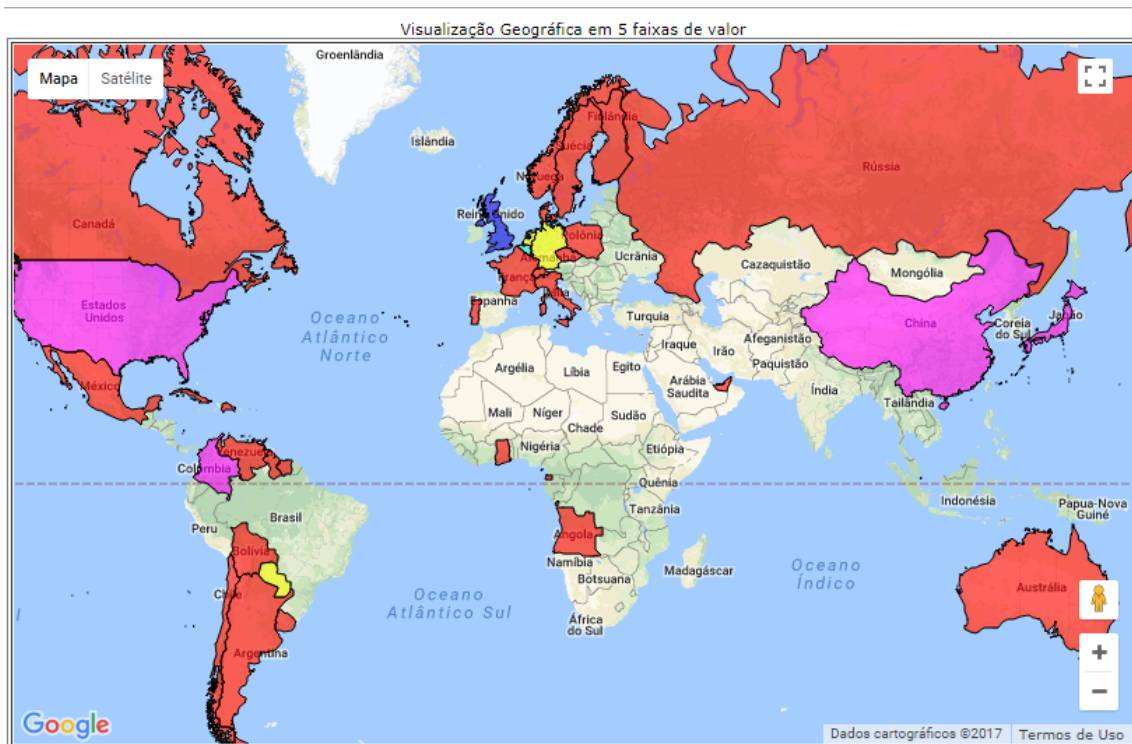
GLOBAL		
ANO	EXPORTAÇÕES	MARKET SHARE BRASIL%
2007	25,717,512,357	0
2008	28,022,100,286	0
2009	24,053,551,787	0.1
2010	26,257,111,462	0
2011	33,348,795,548	0
2012	33,561,147,519	0
2013	35,337,528,922	0
2014	35,304,223,414	0

Confirma-se a pequena presença do Brasil neste mercado, com exportações limitadas e estagnadas, e importações dinâmicas e com tendência crescente.

Como comparação, o Chile exportou em 2014 U\$ 1.862.622.103 para 144 países, enquanto o Brasil exportou apenas U\$ 10.580.269 (176 vezes menos) e para 47 países (que no entanto nos parece ser uma quantidade considerável de países). A lista brasileira desses países e seus valores de exportação, importação, corrente de comércio e balança comercial estão na tabela do Anexo I.

O valor exportado pelo Chile em vinhos compara-se com o que o Brasil exporta de Açúcar Refinado (SITC 0612), que é o 24^º item mais exportado pelo nosso país (não confundir com o produto Cana de Açúcar, SITC 0611, do qual exportamos no ano U\$ 7.450.092.807).

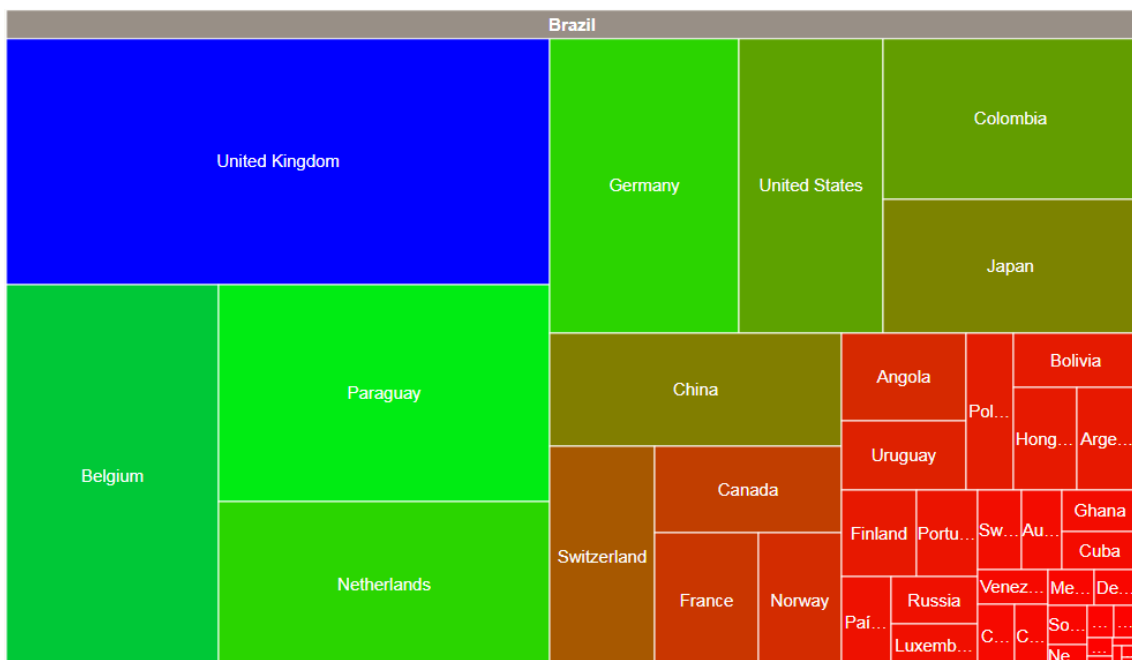
Quanto a distribuição geográfica de nossas exportações em 2014 para os 47 países, veja o mapa abaixo, em 5 faixas iguais de valor, colorido segundo seus valores (do azul, maior, ao vermelho, menor valor):



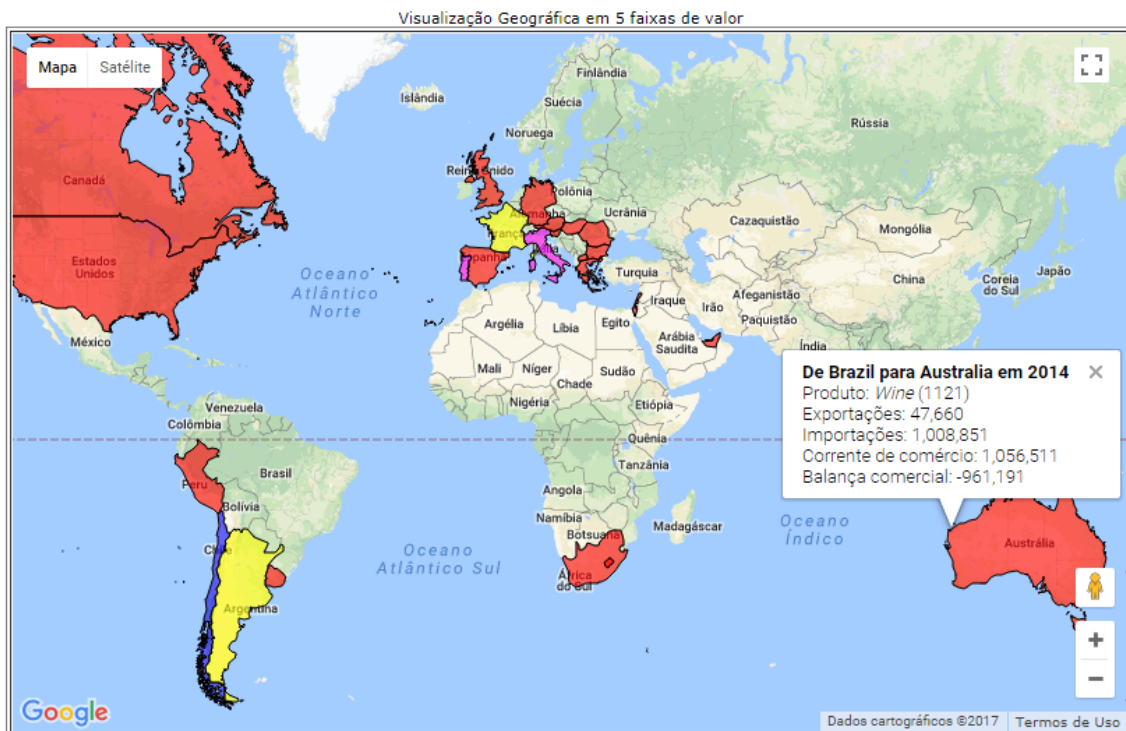
clique nos 47 países

Fluxo: EXP em 2014, Origem: Brasil, Produto: Wine (1121)
 Maior valor: 1,981,458 (United Kingdom), Menor valor: 6 em 5 intervalos de: 396,290

E a visualização dos valores dos países para os quais exportamos em 2014:



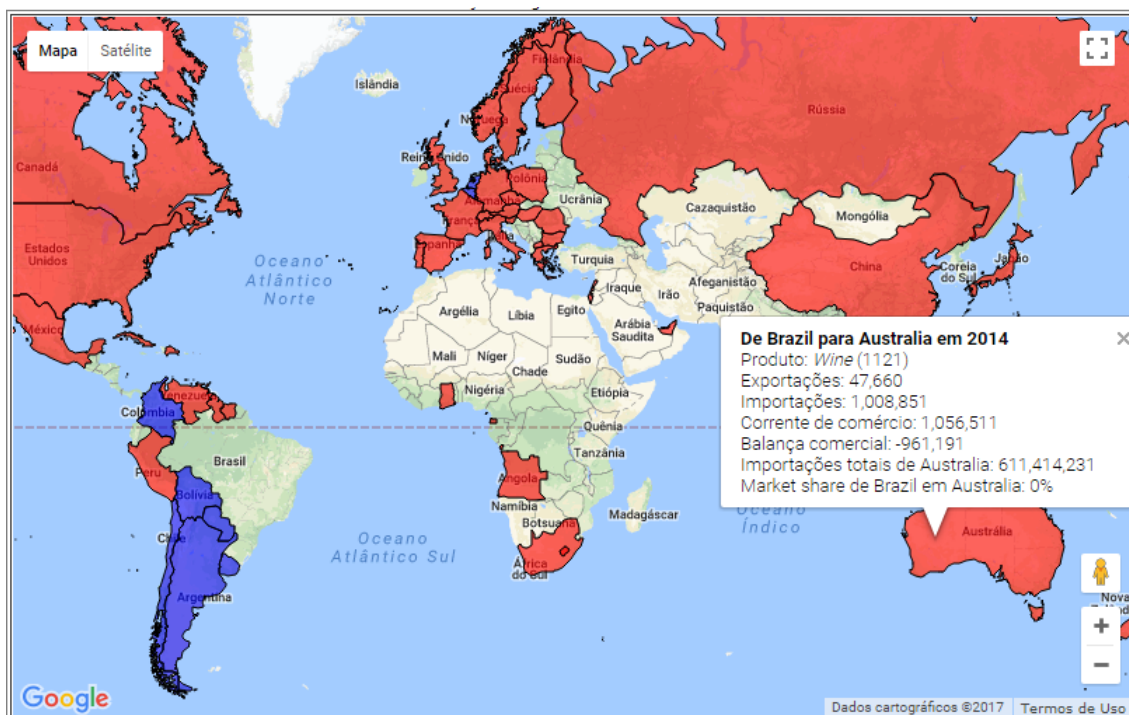
Vejamos o mesmo para nossas importações em 2014, de 26 países:



clique nos 26 países

Fluxo: IMP em 2014, Origem: Brazil, Produto: Wine (1121)
 Maior valor: 113,999,468 (Chile), Menor valor: 497 em 5 intervalos de: 22,799,794

Vejamos agora o market share do Brasil nos países para onde exporta:



clique nos 60 países

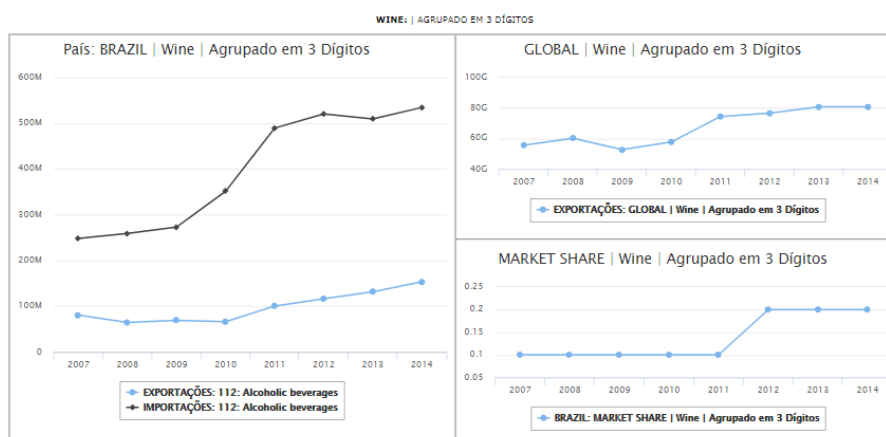
Fluxo: MS em 2014, Origem: Brazil, Produto: Wine (1121)
 Maior valor: 3 (Paraguay), Menor valor: 0 em 5 intervalos de: 0

Em apenas 9 países nosso market share não é virtualmente zero:

#	ORIGEM	DESTINO	ANO	SITC	PRODUTO	EXPORTAÇÕES DO BRASIL	IMPORTAÇÕES DO BRASIL	CORRENTE DE COMÉRCIO	BALANÇA COMERCIAL DO BRASIL	IMPORTAÇÕES TOTAIS DO DESTINO	MARKET SHARE BRASIL %
2	Brazil	Belgium	2014	1121	Wine	1,203,451	0	1,203,451	1,203,451	1,397,009,121	0.1
3	Brazil	Paraguay	2014	1121	Wine	1,064,324	0	1,064,324	1,064,324	34,675,333	3.1
4	Brazil	Netherlands	2014	1121	Wine	825,619	0	825,619	825,619	1,437,717,255	0.1
7	Brazil	Colombia	2014	1121	Wine	610,915	0	610,915	610,915	61,675,130	1
15	Brazil	Uruguay	2014	1121	Wine	128,510	3,785,768	3,914,278	-3,657,258	10,186,806	1.3
17	Brazil	Bolivia	2014	1121	Wine	100,942	0	100,942	100,942	3,448,438	2.9
19	Brazil	Argentina	2014	1121	Wine	95,130	57,058,334	57,153,464	-56,963,204	5,092,738	1.9
31	Brazil	Chile	2014	1121	Wine	32,771	113,999,468	114,032,239	-113,966,697	9,447,647	0.3
36	Brazil	Cape Verde	2014	1121	Wine	12,534	0	12,534	12,534	4,993,863	0.3

Observa-se que nosso market share no nosso maior importador (Inglaterra) é virtualmente zero, no nosso segundo maior importador (Bélgica) é de apenas 0,1%, e no nosso terceiro maior importador, o Paraguai, e onde temos nosso maior market share, o mesmo é de apenas 3,1%.

É instrutivo compararmos este desempenho do Brasil em vinhos com seu grupo de produtos: “Alcoholic beverages” (SITC 112).

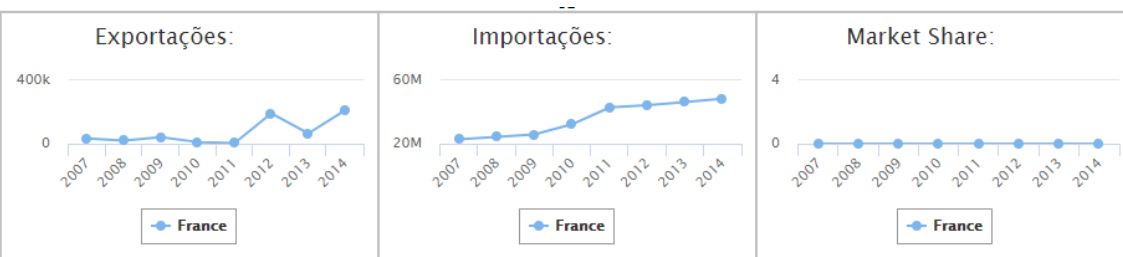
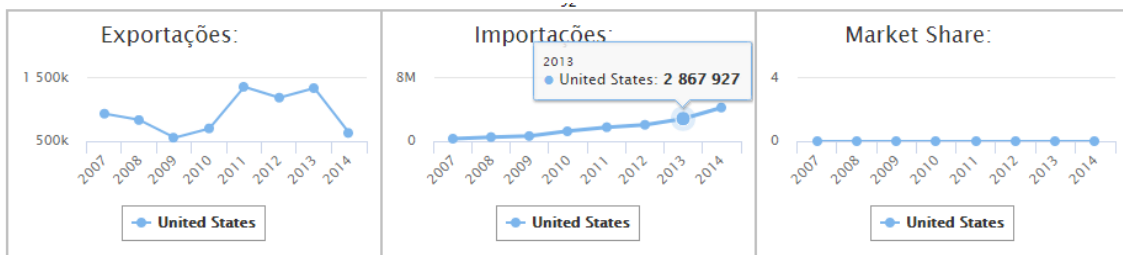


BRAZIL				
ANO	EXPORTAÇÕES	IMPORTAÇÕES	CORRENTE DE COMÉRCIO	BALANÇA COMERCIAL
2007	80,582,592	247,995,857	328,578,449	-167,413,265
2008	64,032,726	259,025,500	323,058,226	-194,992,774
2009	68,915,132	272,855,833	341,770,965	-203,940,701
2010	66,051,166	351,223,209	417,274,375	-285,172,043
2011	100,071,745	489,303,473	589,375,218	-389,231,728
2012	115,989,007	520,085,712	636,074,719	-404,096,705
2013	131,080,432	509,160,701	640,241,133	-378,080,269
2014	153,223,995	534,408,955	687,632,950	-381,184,960

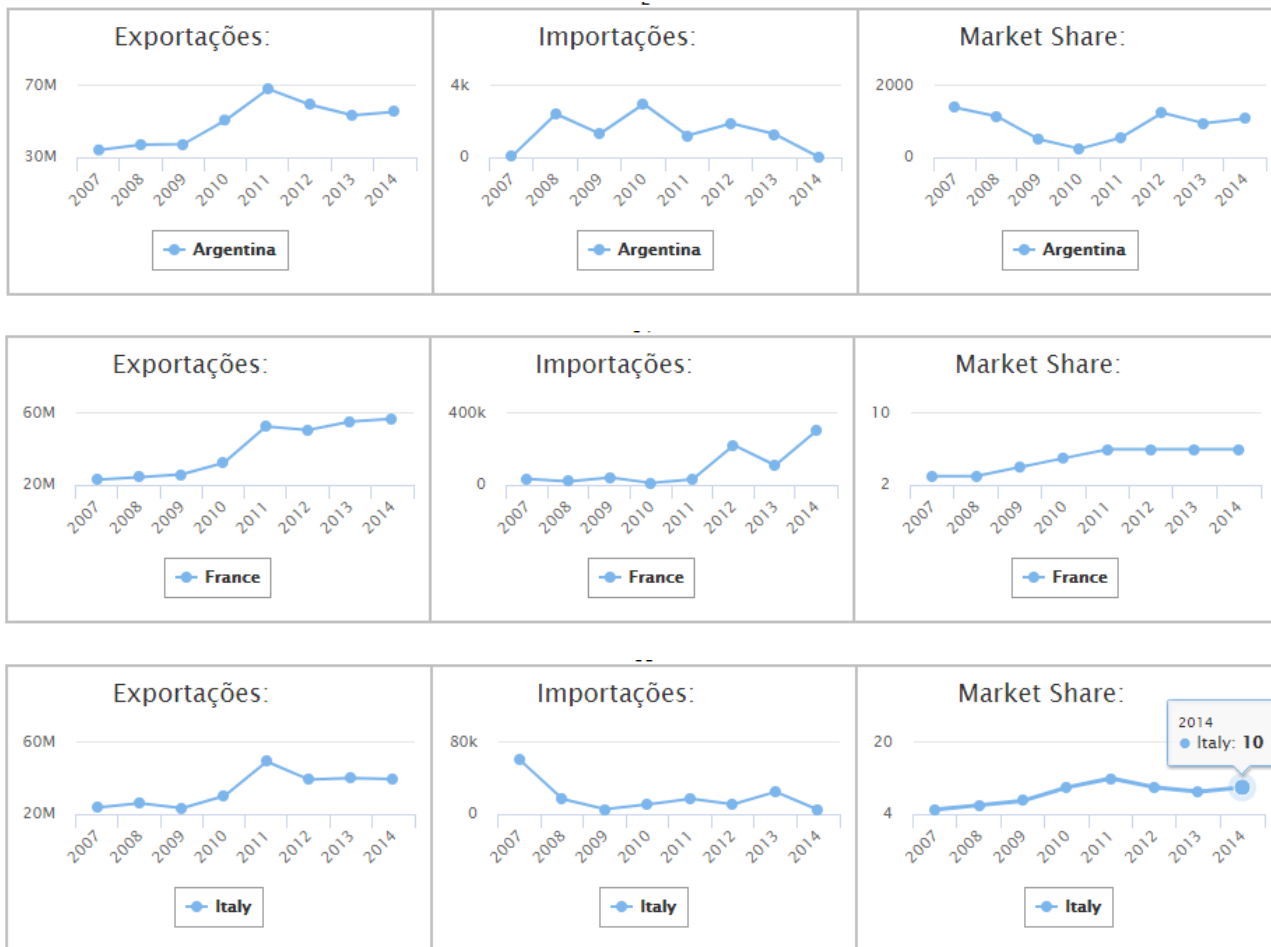
GLOBAL		
ANO	EXPORTAÇÕES	MARKET SHARE %
2007	55,552,744,910	0.1
2008	60,132,880,570	0.1
2009	52,662,408,518	0.1
2010	57,705,423,194	0.1
2011	74,489,209,676	0.1
2012	76,669,275,976	0.2
2013	80,757,666,431	0.2
2014	80,792,261,135	0.2

Observa-se serem as exportações do grupo muito superiores a de vinhos. Em 2014 por exemplo lhe foram 15 vezes superiores, embora as importações se concentrem em vinhos: 61%. No entanto, ainda é um grupo de produtos de baixa representatividade no comércio exterior do Brasil. Para ver detalhes deste ou outro grupo de produtos navegue pelo nosso site.

Também em nosso sistema se pode gerar as séries históricas do comportamento do Brasil (ou qualquer outro país) nos diversos países para onde exporta ou de onde importa, com nosso market share. Veja abaixo países selecionados:



Inversamente, também se pode extrair o desempenho dos países nas importações do Brasil:



Este breve estudo não aborda aspectos qualitativos deste mercado ou utiliza dados de produção ou de consumo interno. Sua finalidade é estimular o leitor a aprofundar ou complementar seus estudos nesta área do mercado de vinhos.

Um possível desdobramento desses estudos poderia ser a avaliação de nossos concorrentes em diversos países importadores e o levantamento de possíveis mercados com potencial de crescimento para nossos vinhos. No entanto, este não é um mercado do tipo “commodity”, mas um mercado onde a tradição e o marketing tem efeito marcante sobre as compras internacionais, de forma que, nos parece, apenas dados estatísticos não seriam suficientes para essas análises.

Obrigado.

Anexo I – Comércio Mundial do produto 'Wine', código SITC 1121 ("Wine of fresh grapes etc")

Origem Destino 2014 Wine									
#	ORIGEM	DESTINO	ANO	SITC	PRODUTO	EXPORTAÇÕES DA ORIGEM U\$ 35,305,110,229 128 países	IMPORTAÇÕES DA ORIGEM U\$ 35,948,045,711 146 países	CORRENTE DE COMÉRCIO * U\$ 71,253,155,940	BALANÇA COMERCIAL DA ORIGEM COM O DESTINO U\$ - 642,935,482 O + E O -
1	2014	France	2014	1121	Wine	10,314,056,627	884,142,100	11,198,198,727	9,429,914,527
2	2014	Italy	2014	1121	Wine	7,014,991,746	404,723,975	7,419,715,721	6,610,267,771
3	2014	Spain	2014	1121	Wine	3,511,296,748	216,757,502	3,728,054,250	3,294,539,246
4	2014	Chile	2014	1121	Wine	1,862,622,103	9,447,647	1,872,069,750	1,853,174,456
5	2014	Australia	2014	1121	Wine	1,678,150,949	611,414,231	2,289,565,180	1,066,736,718
6	2014	United States	2014	1121	Wine	1,480,296,290	5,650,607,501	7,130,903,791	-4,170,311,211
7	2014	Germany	2014	1121	Wine	1,373,761,554	3,467,680,828	4,841,442,382	-2,093,919,274
8	2014	New Zealand	2014	1121	Wine	1,123,477,308	137,090,577	1,260,567,885	986,386,731
9	2014	Portugal	2014	1121	Wine	965,510,576	182,902,360	1,148,412,936	782,608,216
10	2014	Argentina	2014	1121	Wine	842,162,326	5,092,738	847,255,064	837,069,588
11	2014	South Africa	2014	1121	Wine	799,213,195	29,566,646	828,779,841	769,646,549
12	2014	United Kingdom	2014	1121	Wine	755,429,077	5,098,697,471	5,854,126,548	-4,343,268,394
13	2014	Singapore	2014	1121	Wine	455,822,387	629,793,490	1,085,615,877	-173,971,103
14	2014	Hong Kong	2014	1121	Wine	317,921,497	1,089,533,338	1,407,454,835	-771,611,841
15	2014	Netherlands	2014	1121	Wine	305,640,215	1,437,717,255	1,743,357,470	-1,132,077,040
16	2014	Lithuania	2014	1121	Wine	219,381,071	284,883,943	504,265,014	-65,502,872
17	2014	Austria	2014	1121	Wine	196,136,837	277,023,449	473,160,286	-80,886,612
18	2014	Georgia	2014	1121	Wine	182,220,646	4,758,854	186,979,500	177,461,792
19	2014	Belgium	2014	1121	Wine	180,772,464	1,397,009,121	1,577,781,585	-1,216,236,657
20	2014	Denmark	2014	1121	Wine	166,759,695	744,223,875	910,983,570	-577,464,180
21	2014	China	2014	1121	Wine	132,798,713	1,507,150,340	1,639,949,053	-1,374,351,627
22	2014	Switzerland	2014	1121	Wine	117,274,946	1,231,105,829	1,348,380,775	-1,113,830,883
23	2014	Latvia	2014	1121	Wine	114,730,462	104,057,456	218,787,918	10,673,006
24	2014	Moldova	2014	1121	Wine	112,521,909	2,057,217	114,579,126	110,464,692
25	2014	United Arab Emirates	2014	1121	Wine	100,533,690	322,243,493	422,777,183	-221,709,803
26	2014	Hungary	2014	1121	Wine	94,355,992	37,006,296	131,362,288	57,349,696
27	2014	Greece	2014	1121	Wine	83,330,963	45,038,738	128,369,701	38,292,225
28	2014	Macedonia	2014	1121	Wine	64,340,880	632,295	64,973,175	63,708,585
29	2014	Canada	2014	1121	Wine	63,772,365	1,950,280,596	2,014,052,961	-1,886,508,231
30	2014	Bulgaria	2014	1121	Wine	57,613,416	18,322,965	75,936,381	39,290,451
31	2014	Czech Republic	2014	1121	Wine	44,787,104	232,362,393	277,149,497	-187,575,289
32	2014	Malaysia	2014	1121	Wine	38,925,312	78,622,028	117,547,340	-39,696,716
33	2014	Israel	2014	1121	Wine	37,802,000	29,260,000	67,062,000	8,542,000
34	2014	Ukraine	2014	1121	Wine	36,016,746	105,128,614	141,145,360	-69,111,868
35	2014	Sweden	2014	1121	Wine	33,442,365	816,729,355	850,171,720	-783,286,990
36	2014	Luxembourg	2014	1121	Wine	32,941,567	136,326,467	169,268,034	-103,384,900
37	2014	Thailand	2014	1121	Wine	28,730,500	56,815,906	85,546,406	-28,085,406
38	2014	Finland	2014	1121	Wine	26,911,216	264,634,371	291,545,587	-237,723,155
39	2014	Romania	2014	1121	Wine	24,796,995	46,856,554	71,653,549	-22,059,559
40	2014	Slovakia	2014	1121	Wine	21,900,342	113,293,269	135,193,611	-91,392,927

41	2014	Estonia	2014	1121	Wine	20,579,557	86,542,139	107,121,696	-65,962,582
42	2014	Montenegro	2014	1121	Wine	18,189,430	6,514,213	24,703,643	11,675,217
43	2014	Slovenia	2014	1121	Wine	17,927,539	18,290,290	36,217,829	-362,751
44	2014	Serbia	2014	1121	Wine	17,062,950	34,090,624	51,153,574	-17,027,674
45	2014	Lebanon	2014	1121	Wine	16,581,032	12,817,648	29,398,680	3,763,384
46	2014	Croatia	2014	1121	Wine	15,629,607	33,049,384	48,678,991	-17,419,777
47	2014	Macau	2014	1121	Wine	13,450,256	182,537,161	195,987,417	-169,086,905
48	2014	Namibia	2014	1121	Wine	13,243,087	73,813,313	87,056,400	-60,570,226
49	2014	Morocco	2014	1121	Wine	12,111,079	15,234,443	27,345,522	-3,123,364
50	2014	Poland	2014	1121	Wine	11,937,720	285,009,193	296,946,913	-273,071,473
51	2014	Turkey	2014	1121	Wine	11,188,873	16,274,522	27,463,395	-5,085,649
52	2014	Brazil	2014	1121	Wine	10,580,269	324,906,810	335,487,079	-314,326,541
53	2014	Uruguay	2014	1121	Wine	9,132,345	10,186,806	19,319,151	-1,054,461
54	2014	Dominican Republic	2014	1121	Wine	8,965,088	45,373,915	54,339,003	-36,408,827
55	2014	Jamaica	2014	1121	Wine	7,920,056	8,456,958	16,377,014	-536,902
56	2014	Mozambique	2014	1121	Wine	7,687,530	21,253,640	28,941,170	-13,566,110
57	2014	Norway	2014	1121	Wine	7,423,419	463,493,248	470,916,667	-456,069,829
58	2014	India	2014	1121	Wine	7,384,119	19,839,254	27,223,373	-12,455,135
59	2014	Armenia	2014	1121	Wine	6,326,714	1,257,557	7,584,271	5,069,157
60	2014	Azerbaijan	2014	1121	Wine	6,137,867	2,114,677	8,252,544	4,023,190
61	2014	Republic of the Congo	2014	1121	Wine	5,251,921	4,721,772	9,973,693	530,149
62	2014	Mexico	2014	1121	Wine	5,033,779	230,065,966	235,099,745	-225,032,187
63	2014	Belarus	2014	1121	Wine	4,998,500	70,605,500	75,604,000	-65,607,000
64	2014	Ireland	2014	1121	Wine	4,728,475	291,586,275	296,314,750	-286,857,800
65	2014	Russia	2014	1121	Wine	3,885,170	1,224,295,293	1,228,180,463	-1,220,410,123
66	2014	Bosnia and Herzegovina	2014	1121	Wine	3,564,629	17,009,661	20,574,290	-13,445,032
67	2014	Cyprus	2014	1121	Wine	2,337,765	28,280,169	30,617,934	-25,942,404
68	2014	Madagascar	2014	1121	Wine	1,909,750	3,401,238	5,310,988	-1,491,488
69	2014	Vietnam	2014	1121	Wine	1,850,802	17,311,688	19,162,490	-15,460,886
70	2014	Indonesia	2014	1121	Wine	1,611,964	2,877,041	4,489,005	-1,265,077
71	2014	Mauritius	2014	1121	Wine	1,442,566	16,419,274	17,861,840	-14,976,708
72	2014	Japan	2014	1121	Wine	1,437,987	1,654,845,496	1,656,283,483	-1,653,407,509
73	2014	Burkina Faso	2014	1121	Wine	1,323,062	2,196,015	3,519,077	-872,953
74	2014	Malta	2014	1121	Wine	1,107,666	21,198,849	22,306,515	-20,091,183
75	2014	Nigeria	2014	1121	Wine	1,063,774	42,323,250	43,387,024	-41,259,476
76	2014	Uganda	2014	1121	Wine	1,056,463	3,921,870	4,978,333	-2,865,407
77	2014	Peru	2014	1121	Wine	977,787	36,903,254	37,881,041	-35,925,467
78	2014	Algeria	2014	1121	Wine	969,029	9,687,435	10,656,464	-8,718,406
79	2014	Pais não identificado (xxb: Central Banks)	2014	1121	Wine	886,815	147,005,611	147,892,426	-146,118,796
80	2014	Kazakhstan	2014	1121	Wine	823,932	59,785,703	60,609,635	-58,961,771
81	2014	Guatemala	2014	1121	Wine	749,421	11,122,921	11,872,342	-10,373,500
82	2014	Aruba	2014	1121	Wine	666,553	11,633,311	12,299,864	-10,966,758
83	2014	Togo	2014	1121	Wine	492,167	2,773,594	3,265,761	-2,281,427
84	2014	South Korea	2014	1121	Wine	467,155	185,011,549	185,478,704	-184,544,394
85	2014	Senegal	2014	1121	Wine	389,329	6,319,174	6,708,503	-5,929,845
86	2014	Palestine	2014	1121	Wine	383,533	22,364	405,897	361,169
87	2014	Ethiopia	2014	1121	Wine	297,183	4,960,164	5,257,347	-4,662,981
88	2014	Jordan	2014	1121	Wine	226,101	1,993,954	2,220,055	-1,767,853
89	2014	Philippines	2014	1121	Wine	182,440	25,126,737	25,309,177	-24,944,297

90	2014	Sri Lanka	2014	1121	Wine	180,832	6,389,884	6,570,716	-6,209,052
91	2014	Suriname	2014	1121	Wine	173,364	1,312,251	1,485,615	-1,138,887
92	2014	Iceland	2014	1121	Wine	169,877	19,169,715	19,339,592	-18,999,838
93	2014	Botswana	2014	1121	Wine	153,485	8,368,410	8,521,895	-8,214,925
94	2014	Tanzania	2014	1121	Wine	152,338	10,116,038	10,268,376	-9,963,700
95	2014	Barbados	2014	1121	Wine	148,104	9,770,884	9,918,988	-9,622,780
96	2014	Zambia	2014	1121	Wine	145,010	3,619,395	3,764,405	-3,474,385
97	2014	Cameroon	2014	1121	Wine	129,563	18,731,018	18,860,581	-18,601,455
98	2014	Cape Verde	2014	1121	Wine	122,624	4,993,863	5,116,487	-4,871,239
99	2014	Andorra	2014	1121	Wine	122,222	18,499,729	18,621,951	-18,377,507
100	2014	Gambia	2014	1121	Wine	116,224	74,558	190,782	41,666
101	2014	Fiji	2014	1121	Wine	87,871	7,279,545	7,367,416	-7,191,674
102	2014	French Polynesia	2014	1121	Wine	86,021	13,273,317	13,359,338	-13,187,296
103	2014	Rwanda	2014	1121	Wine	83,561	1,850,211	1,933,772	-1,766,650
104	2014	Zimbabwe	2014	1121	Wine	76,682	4,487,825	4,564,507	-4,411,143
105	2014	Ecuador	2014	1121	Wine	67,772	13,961,537	14,029,309	-13,893,765
106	2014	Saint Lucia	2014	1121	Wine	56,739	5,297,546	5,354,285	-5,240,807
107	2014	Paraguay	2014	1121	Wine	50,069	34,675,333	34,725,402	-34,625,264
108	2014	Bolivia	2014	1121	Wine	32,272	3,448,438	3,480,710	-3,416,166
109	2014	Guyana	2014	1121	Wine	26,711	446,082	472,793	-419,371
110	2014	Bahrain	2014	1121	Wine	24,490	5,823,864	5,848,354	-5,799,374
111	2014	Egypt	2014	1121	Wine	23,179	18,018	41,197	5,161
112	2014	Belize	2014	1121	Wine	21,681	3,800,369	3,822,050	-3,778,688
113	2014	Malawi	2014	1121	Wine	19,512	500,262	519,774	-480,750
114	2014	Cambodia	2014	1121	Wine	18,823	8,713,596	8,732,419	-8,694,773
115	2014	El Salvador	2014	1121	Wine	14,898	5,179,618	5,194,516	-5,164,720
116	2014	Cote d'Ivoire	2014	1121	Wine	13,963	38,165,721	38,179,684	-38,151,758
117	2014	New Caledonia	2014	1121	Wine	12,211	32,216,842	32,229,053	-32,204,631
118	2014	Honduras	2014	1121	Wine	11,838	3,377,379	3,389,217	-3,365,541
119	2014	Bermuda	2014	1121	Wine	11,196	14,315,757	14,326,953	-14,304,561
120	2014	Antigua and Barbuda	2014	1121	Wine	10,051	4,629,064	4,639,115	-4,619,013
121	2014	Mongolia	2014	1121	Wine	10,009	7,826,336	7,836,345	-7,816,327
122	2014	Samoa	2014	1121	Wine	7,745	590,742	598,487	-582,997
123	2014	Benin	2014	1121	Wine	3,013	1,815,558	1,818,571	-1,812,545
124	2014	Nepal	2014	1121	Wine	566	2,996,514	2,997,080	-2,995,948
125	2014	Burundi	2014	1121	Wine	504	584,100	584,604	-583,596
126	2014	Greenland	2014	1121	Wine	59	4,063,162	4,063,221	-4,063,103
127	2014	Nicaragua	2014	1121	Wine	51	2,956,067	2,956,118	-2,956,016
128	2014	Bahamas	2014	1121	Wine	50	17,455,992	17,456,042	-17,455,942
129	2014	Panama	2014	1121	Wine	0	24,019,815	24,019,815	-24,019,815
130	2014	Palau	2014	1121	Wine	0	352,478	352,478	-352,478
131	2014	Pakistan	2014	1121	Wine	0	403,824	403,824	-403,824
132	2014	Oman	2014	1121	Wine	0	3,907,606	3,907,606	-3,907,606
133	2014	Niger	2014	1121	Wine	0	510,174	510,174	-510,174
134	2014	Montserrat	2014	1121	Wine	0	72,276	72,276	-72,276
135	2014	Mauritania	2014	1121	Wine	0	42,963	42,963	-42,963
136	2014	Guinea	2014	1121	Wine	0	534,020	534,020	-534,020
137	2014	Albania	2014	1121	Wine	0	5,998,345	5,998,345	-5,998,345
138	2014	Brunei	2014	1121	Wine	0	350,086	350,086	-350,086
139	2014	Sao Tome and Principe	2014	1121	Wine	0	6,088,374	6,088,374	-6,088,374

140	2014	Sierra Leone	2014	1121	Wine	0	13,907,677	13,907,677	-13,907,677
141	2014	Qatar	2014	1121	Wine	0	23,997,210	23,997,210	-23,997,210
142	2014	Solomon Islands	2014	1121	Wine	0	493,018	493,018	-493,018
143	2014	Colombia	2014	1121	Wine	0	61,675,130	61,675,130	-61,675,130
144	2014	Central African Republic	2014	1121	Wine	0	149,456	149,456	-149,456
145	2014	Tonga	2014	1121	Wine	0	352,582	352,582	-352,582
146	2014	Maldives	2014	1121	Wine	0	8,944,131	8,944,131	-8,944,131

* no ano de 2014 a planilha do MIT apresenta algumas pequenas falhas, responsáveis pelo valor não zero da balança comercial total.

Anexo II – O comércio internacional de vinhos do Brasil em 2014:

Origem BRAZIL Destino 2014 Wine MS											
#	ORIGEM	DESTINO	ANO	SITC	PRODUTO	EXPORTAÇÕES DA ORIGEM U\$ 10,580,269 47 países	IMPORTAÇÕES DA ORIGEM U\$ 324,906,810 26 países	CORRENTE DE COMÉRCIO * U\$ 335,487,079	BALANÇA COMERCIAL DA ORIGEM COM O DESTINO U\$ - 314,326,541 0 + E 0 -	IMPORTAÇÕES TOTAIS DO DESTINO U\$ 33,234,016,583	Market Share % DA ORIGEM NO DESTINO 0.0%
1	Brazil	United Kingdom	2014	1121	Wine	1,981,458	9,410	1,990,868	1,972,048	5,098,697,471	0
2	Brazil	Belgium	2014	1121	Wine	1,203,451	0	1,203,451	1,203,451	1,397,009,121	0.1
3	Brazil	Paraguay	2014	1121	Wine	1,064,324	0	1,064,324	1,064,324	34,675,333	3.1
4	Brazil	Netherlands	2014	1121	Wine	825,619	0	825,619	825,619	1,437,717,255	0.1
5	Brazil	Germany	2014	1121	Wine	823,822	517,729	1,341,551	306,093	3,467,680,828	0
6	Brazil	United States	2014	1121	Wine	630,749	4,273,533	4,904,282	-3,642,784	5,650,607,501	0
7	Brazil	Colombia	2014	1121	Wine	610,915	0	610,915	610,915	61,675,130	1
8	Brazil	Japan	2014	1121	Wine	507,570	0	507,570	507,570	1,654,845,496	0
9	Brazil	China	2014	1121	Wine	490,530	0	490,530	490,530	1,507,150,340	0
10	Brazil	Switzerland	2014	1121	Wine	343,021	0	343,021	343,021	1,231,105,829	0
11	Brazil	Canada	2014	1121	Wine	240,115	25,958	266,073	214,157	1,950,280,596	0
12	Brazil	France	2014	1121	Wine	210,759	48,398,386	48,609,145	-48,187,627	884,142,100	0
13	Brazil	Norway	2014	1121	Wine	170,154	0	170,154	170,154	463,493,248	0
14	Brazil	Angola	2014	1121	Wine	159,229	0	159,229	159,229	0	0
15	Brazil	Uruguay	2014	1121	Wine	128,510	3,785,768	3,914,278	-3,657,258	10,186,806	1.3
16	Brazil	Poland	2014	1121	Wine	109,202	0	109,202	109,202	285,009,193	0
17	Brazil	Bolivia	2014	1121	Wine	100,942	0	100,942	100,942	3,448,438	2.9
18	Brazil	Hong Kong	2014	1121	Wine	96,116	0	96,116	96,116	1,089,533,338	0
19	Brazil	Argentina	2014	1121	Wine	95,130	57,058,334	57,153,464	-56,963,204	5,092,738	1.9
20	Brazil	Finland	2014	1121	Wine	94,962	0	94,962	94,962	264,634,371	0
21	Brazil	Portugal	2014	1121	Wine	79,141	37,411,309	37,490,450	-37,332,168	182,902,360	0
22	Brazil	País não identificado (xxb: Central Banks)	2014	1121	Wine	67,907	0	67,907	67,907	0	0
23	Brazil	Russia	2014	1121	Wine	61,440	0	61,440	61,440	1,224,295,293	0
24	Brazil	Luxembourg	2014	1121	Wine	58,190	0	58,190	58,190	136,326,467	0
25	Brazil	Sweden	2014	1121	Wine	51,591	0	51,591	51,591	816,729,355	0
26	Brazil	Australia	2014	1121	Wine	47,660	1,008,851	1,056,511	-961,191	611,414,231	0
27	Brazil	Ghana	2014	1121	Wine	46,847	0	46,847	46,847	0	0
28	Brazil	Cuba	2014	1121	Wine	43,200	0	43,200	43,200	0	0
29	Brazil	Venezuela	2014	1121	Wine	35,663	0	35,663	35,663	0	0
30	Brazil	Czech Republic	2014	1121	Wine	35,025	0	35,025	35,025	232,362,393	0
31	Brazil	Chile	2014	1121	Wine	32,771	113,999,468	114,032,239	-113,966,697	9,447,647	0.3

32	Brazil	Mexico	2014	1121	Wine	24,336	0	24,336	24,336	230,065,966	0
33	Brazil	Denmark	2014	1121	Wine	23,788	0	23,788	23,788	744,223,875	0
34	Brazil	South Korea	2014	1121	Wine	22,797	0	22,797	22,797	185,011,549	0
35	Brazil	New Zealand	2014	1121	Wine	14,229	846,556	860,785	-832,327	137,090,577	0
36	Brazil	Cape Verde	2014	1121	Wine	12,534	0	12,534	12,534	4,993,863	0.3
37	Brazil	Equatorial Guinea	2014	1121	Wine	11,983	0	11,983	11,983	0	0
38	Brazil	Curacao	2014	1121	Wine	7,169	0	7,169	7,169	0	0
39	Brazil	Singapore	2014	1121	Wine	4,587	0	4,587	4,587	629,793,490	0
40	Brazil	United Arab Emirates	2014	1121	Wine	3,381	1,570	4,951	1,811	322,243,493	0
41	Brazil	Italy	2014	1121	Wine	3,324	36,284,930	36,288,254	-36,281,606	404,723,975	0
42	Brazil	Trinidad and Tobago	2014	1121	Wine	3,070	0	3,070	3,070	0	0
43	Brazil	Cote d'Ivoire	2014	1121	Wine	1,975	0	1,975	1,975	38,165,721	0
44	Brazil	Aruba	2014	1121	Wine	755	0	755	755	11,633,311	0
45	Brazil	Dominican Republic	2014	1121	Wine	215	0	215	215	45,373,915	0
46	Brazil	Suriname	2014	1121	Wine	107	0	107	107	1,312,251	0
47	Brazil	Guyana	2014	1121	Wine	6	0	6	6	446,082	0
48	Brazil	Peru	2014	1121	Wine	0	8,883	8,883	-8,883	36,903,254	0
49	Brazil	Austria	2014	1121	Wine	0	38,468	38,468	-38,468	277,023,449	0
50	Brazil	Spain	2014	1121	Wine	0	17,352,594	17,352,594	-17,352,594	216,757,502	0
51	Brazil	South Africa	2014	1121	Wine	0	3,224,509	3,224,509	-3,224,509	29,566,646	0
52	Brazil	Bulgaria	2014	1121	Wine	0	47,403	47,403	-47,403	18,322,965	0
53	Brazil	Israel	2014	1121	Wine	0	40,372	40,372	-40,372	29,260,000	0
54	Brazil	Romania	2014	1121	Wine	0	6,640	6,640	-6,640	46,856,554	0
55	Brazil	Greece	2014	1121	Wine	0	108,654	108,654	-108,654	45,038,738	0
56	Brazil	Pais não identificado (xxf: Free Zones)	2014	1121	Wine	0	44,812	44,812	-44,812	0	0
57	Brazil	Macedonia	2014	1121	Wine	0	497	497	-497	632,295	0
58	Brazil	Lebanon	2014	1121	Wine	0	270,145	270,145	-270,145	12,817,648	0
59	Brazil	Hungary	2014	1121	Wine	0	116,325	116,325	-116,325	37,006,296	0
60	Brazil	Slovenia	2014	1121	Wine	0	25,706	25,706	-25,706	18,290,290	0